



## El Rosario Clinic Trip Report

**Report Date:** Feb 15, 2016

**Trip Dates:** Friday, Feb 12, 2016 - Sunday, Feb 14, 2016

**Participants:**



Number of Providers: 13

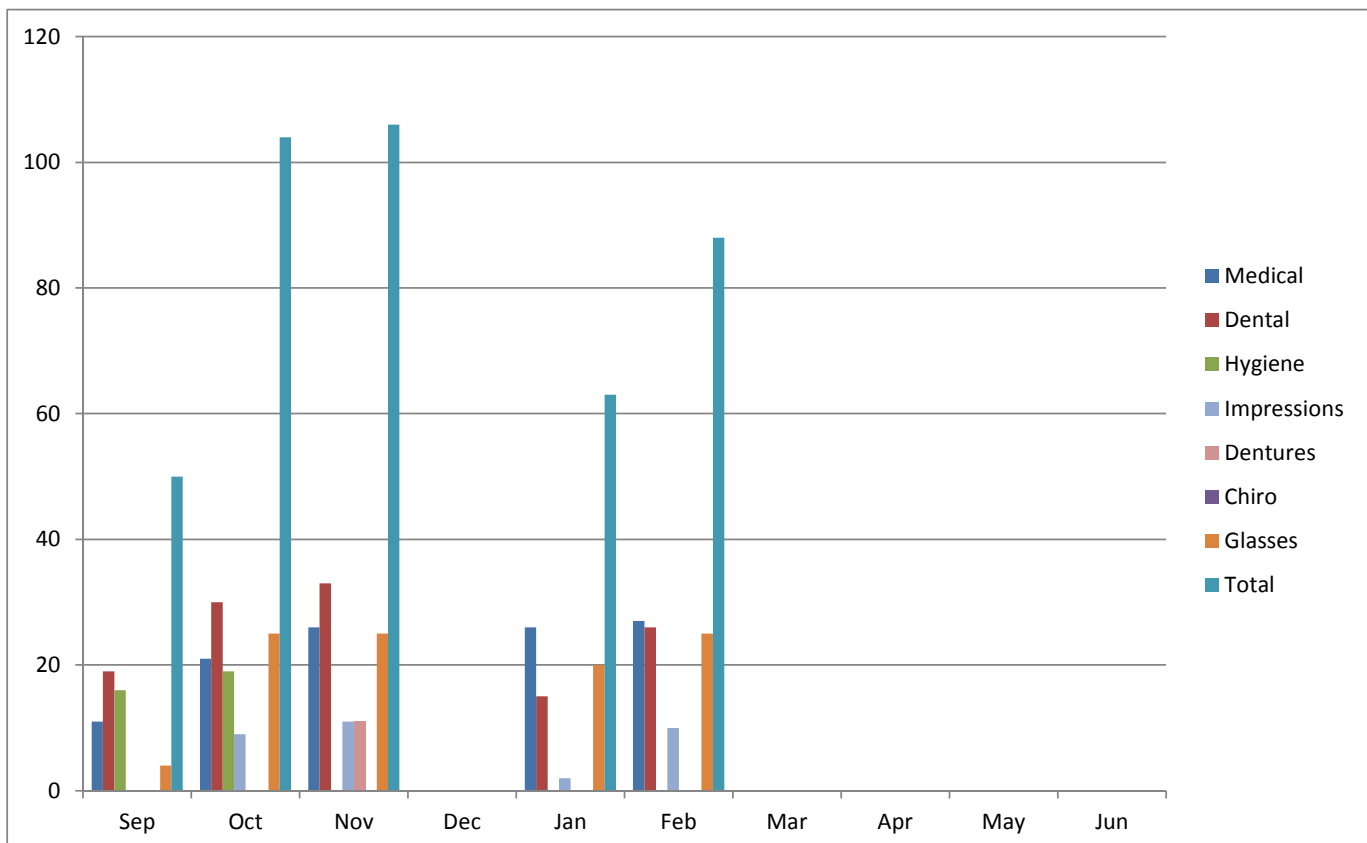
## Aircraft and Passengers:

ARRIVAL DATE: Friday, February 12, 2016

| PILOT<br>LAST FIRST | A/C No | A/C TYPE        | US<br>DEP | MX<br>AOE | PASSENGERS<br>LAST FIRST         | SPECIALTY<br>1              | SPECIALTY<br>2 | SPANISH           |
|---------------------|--------|-----------------|-----------|-----------|----------------------------------|-----------------------------|----------------|-------------------|
| Burris Tim          | N756VP | Cessna<br>TR182 | KRYN      | MMSF      |                                  | Pilot                       |                | Some              |
|                     |        |                 |           |           | Emrick Gail<br>Labra Iris        | Interpreter<br>Interpreter  | None<br>None   | Fluent<br>Fluent  |
| Hunt Bill           | N2280T | Cessna<br>R182  | KRYN      | MMSF      |                                  | Pilot                       |                | Some              |
|                     |        |                 |           |           | Algar Linda<br>Daly-Sandak Patti | Pilot<br>Nurse Practitioner | None<br>None   | None<br>Excellent |

ARRIVAL DATE: Saturday, February 13, 2016

| PILOT<br>LAST FIRST | A/C No | A/C TYPE       | US<br>DEP | MX<br>AOE | PASSENGERS<br>LAST FIRST         | SPECIALTY<br>1           | SPECIALTY<br>2 | SPANISH           |
|---------------------|--------|----------------|-----------|-----------|----------------------------------|--------------------------|----------------|-------------------|
| Foster Carl         | N4220R | Piper<br>PA-32 | KRYN      | MMSF      |                                  | Pilot                    |                | Little            |
|                     |        |                |           |           | Hull Gretchen                    | Pediatrician             | None           | Excellent         |
|                     |        |                |           |           | Johnson Richard<br>Johnson Tyler | Dentist<br>Support Staff | None<br>None   | Some<br>None      |
| Walling Charles     | N3586F | Cessna<br>182J | KRYN      | MMSF      |                                  | Pilot                    |                | Some              |
|                     |        |                |           |           | Simkins Jake<br>Smith Bob        | Assistant<br>Technician  | None<br>None   | Excellent<br>None |



|              | Sep     |    |    | Oct     |    |    | Nov     |    |    | Dec |    |    | Jan     |    |    | Feb     |    |    | Mar |    |    | Apr |    |    | May |    |    | Jun |    |    |
|--------------|---------|----|----|---------|----|----|---------|----|----|-----|----|----|---------|----|----|---------|----|----|-----|----|----|-----|----|----|-----|----|----|-----|----|----|
|              | Fr      | Sa | TL | Fr      | Sa | TL | Fr      | Sa | TL | Fr  | Sa | TL | Fr      | Sa | TL | Fr      | Sa | TL | Fr  | Sa | TL | Fr  | Sa | TL | Fr  | Sa | TL | Fr  | Sa | TL |
| Medical      | 3       | 8  | 11 | 10      | 11 | 21 | 9       | 17 | 26 |     |    |    | 6       | 20 | 26 | 9       | 18 | 27 |     |    |    |     |    |    |     |    |    |     |    |    |
| Dental       | 4       | 15 | 19 | 12      | 18 | 30 | 14      | 19 | 33 |     |    |    | 7       | 8  | 15 | 0       | 26 | 26 |     |    |    |     |    |    |     |    |    |     |    |    |
| Hygiene      | 4       | 12 | 16 | 12      | 7  | 19 | 0       | 0  |    |     |    |    | 0       | 0  |    | 0       | 0  |    |     |    |    |     |    |    |     |    |    |     |    |    |
| Impressions  | 0       | 0  |    | 9       | 0  | 9  | 9       | 2  | 11 |     |    |    | 1       | 1  | 2  | 0       | 10 | 10 |     |    |    |     |    |    |     |    |    |     |    |    |
| Dentures     | 0       | 0  |    | 0       | 0  |    | 9       | 2  | 11 |     |    |    | 0       | 0  |    | 0       | 0  |    |     |    |    |     |    |    |     |    |    |     |    |    |
| Chiropractor | 0       | 0  |    | 0       | 0  |    | 0       | 0  |    |     |    |    | 0       | 0  |    | 0       | 0  |    |     |    |    |     |    |    |     |    |    |     |    |    |
| Glasses      | 0       | 4  | 4  | 10      | 15 | 25 | 14      | 11 | 25 |     |    |    | 2       | 18 | 20 | 8       | 17 | 25 |     |    |    |     |    |    |     |    |    |     |    |    |
| Total        | 50      |    |    | 104     |    |    | 106     |    |    | 0   |    |    | 63      |    |    | 88      |    |    | 0   |    |    | 0   |    |    | 0   |    |    | 0   |    |    |
| Cost/Patient | \$63.54 |    |    | \$54.96 |    |    | \$36.95 |    |    |     |    |    | \$73.52 |    |    | \$38.20 |    |    |     |    |    |     |    |    |     |    |    |     |    |    |

| Patient History to Date for Fiscal Year: 2016                                 |        |     |        |             |       |           |      |        |                      |     |        |
|-------------------------------------------------------------------------------|--------|-----|--------|-------------|-------|-----------|------|--------|----------------------|-----|--------|
| Service                                                                       | Totals |     |        | Percentages |       | Averages* |      |        | Standard Deviations* |     |        |
|                                                                               | Fri    | Sat | Clinic | Fri         | Sat   | Fri       | Sat  | Clinic | Fri                  | Sat | Clinic |
| Medical                                                                       | 37     | 74  | 111    | 33.3%       | 66.7% | 7.4       | 14.8 | 22.2   | 2.9                  | 5.1 |        |
| Dental                                                                        | 37     | 86  | 123    | 30.1%       | 69.9% | 7.4       | 17.2 | 24.6   | 5.7                  | 6.5 |        |
| Hygiene                                                                       | 16     | 19  | 35     | 45.7%       | 54.3% | 3.2       | 3.8  | 7.0    | 5.2                  | 5.5 |        |
| Impressions                                                                   | 19     | 13  | 32     | 59.4%       | 40.6% | 3.8       | 2.6  | 6.4    | 4.8                  | 4.2 |        |
| Dentures                                                                      | 9      | 2   | 11     | 81.8%       | 18.2% | 1.8       | .4   | 2.2    | 4.0                  | .9  |        |
| Chiropractic                                                                  |        |     |        |             |       | .0        | .0   | 0.0    | .0                   | .0  |        |
| Glasses                                                                       | 34     | 65  | 99     | 34.3%       | 65.7% | 6.8       | 13.0 | 19.8   | 5.8                  | 5.7 |        |
| Total                                                                         | 152    | 259 | 411    | 37.0%       | 63.0% | 30.4      | 51.8 | 15.8   |                      |     |        |
| *Statistics do not include clinics where a particular service was not offered |        |     |        |             |       |           |      |        |                      |     |        |

| Cumulative History of Patient Data Since Jun 1, 2013                          |        |      |        |             |       |           |      |        |                      |      |        |
|-------------------------------------------------------------------------------|--------|------|--------|-------------|-------|-----------|------|--------|----------------------|------|--------|
| Service                                                                       | Totals |      |        | Percentages |       | Averages* |      |        | Standard Deviations* |      |        |
|                                                                               | Fri    | Sat  | Clinic | Fri         | Sat   | Fri       | Sat  | Clinic | Fri                  | Sat  | Clinic |
| Medical                                                                       | 184    | 360  | 544    | 33.8%       | 66.2% | 8.8       | 15.7 | 24.4   | 7.4                  | 8.1  |        |
| Dental                                                                        | 256    | 593  | 849    | 30.2%       | 69.8% | 11.1      | 23.7 | 34.9   | 7.9                  | 8.7  |        |
| Hygiene                                                                       | 65     | 108  | 173    | 37.6%       | 62.4% | 3.1       | 4.9  | 8.0    | 3.8                  | 4.9  |        |
| Impressions                                                                   | 39     | 59   | 98     | 39.8%       | 60.2% | 2.6       | 3.7  | 6.3    | 3.2                  | 4.8  |        |
| Dentures                                                                      | 32     | 22   | 54     | 59.3%       | 40.7% | 2.0       | 1.5  | 3.5    | 3.4                  | 2.4  |        |
| Chiropractic                                                                  | 48     | 87   | 135    | 35.6%       | 64.4% | 2.8       | 4.8  | 7.7    | 5.8                  | 6.4  |        |
| Glasses                                                                       | 195    | 308  | 503    | 38.8%       | 61.2% | 11.5      | 15.4 | 26.9   | 10.4                 | 13.3 |        |
| Total                                                                         | 819    | 1537 | 2356   | 34.8%       | 65.2% | 31.5      | 59.1 | 90.6   |                      |      |        |
| *Statistics do not include clinics where a particular service was not offered |        |      |        |             |       |           |      |        |                      |      |        |

## Time Zones and Daylight Saving Time:



Baja California is now on Pacific Standard Time. That puts them one hour behind us. So 10:00 on your watch is 9:00 in El Rosario or San Quintin. Remember, most cell phones are set to automatically show the local time.

Remember, Mexico changes to Daylight Saving Time at 0200 local time the first

Sunday in April. This year that will be April 3 and we will see the effect during our April clinic. The fact that the US will switch to Daylight Saving Time on Sunday, March 13 has no effect on us, since Arizona does not observe Daylight Saving Time.

### **First Timers:**

Welcome to our first time providers:



Tyler Johnson

### **Friday, Feb 12, 2016**

Of the four airplanes flying this clinic, two flew on Friday from Ryan Airfield. The two planes took off at around 0715 and with great weather and a small tail wind landed in San Felipe around 0840 to clear Mexican customs. Both the pilots had received their annual Multi-Entry forms last month so we were able to clear quickly and were on our way to Robertson's Ranch Airport in San Quintin by 0915 and arrived at 0945.

February is the month when we need to renew the insurance for our vans, so Iris and I took one of the vans and drove into San Quintin to make that happen. Now I have to tell you, finding the little insurance agency's building is quite the task. The first time I tried to find it two years ago it took Christine and I over 3 hours. This time I found it right away, but only because I'd been there twice before. So, for the purposes of completeness I'm including the latitude and longitude for the insurance agency here so in the future any pilot (or anyone else) with a handheld GPS can find it. So for the record they are: **30° 35.11' N, 115° 56.96' W.**



The Insurance Agent's building

We were quickly able to purchase insurance for the vans, including the new one we brought down in December. I did not buy insurance for the Jeep since our intent is to sell it, which happened later in the weekend. The total cost was \$518.61 US for the three vehicles for a year.

The others drove directly to the clinic and got it opened around 1030. There were some patients waiting, but most were looking for dental which would not be available until Saturday. However, Gail Emrick, who took charge of triage, took their names and made a list for Saturday's dental. I have to say Gail did an excellent job of tracking the patients. Those patients needing medical were seen by Patti Daly. Tim Burris provided glasses for those requesting them. It has to be remembered that dental is our largest draw for the clinic. As a result Patti saw only 9 patients on Friday. By noon the word had filtered out that we had no dental, so the patients dried up. We took advantage of that by closing the clinic for lunch and all six of us enjoyed a meal at Mama Espinosa's Restaurant.

We reopened the clinic at 1330 and only saw two or three additional patients. However, Linda and I were able to remove the countertop from the dental area in preparation for having a new top installed on Saturday. Carl Foster was bringing it down in his plane. We closed the clinic at 1530 and drove to the hotel.

It wasn't late so some of the providers took the opportunity to walk on the beach:



We decided to eat at the hotel since it has been a long day and we wanted to save the dinner at Jardines for Saturday since we had more providers coming in the next day.

### **Saturday, Feb 13, 2016**

We left the hotel a little after 7 for El Rosario where we ate breakfast at Mama Espinosa's. This is now becoming the norm for Saturday's breakfast. The meal was good and we got the clinic opened around 0930. Gail was doing triage, Patti was working medical, Linda was busy getting dental ready and Iris was coordinating the activities. We had quite a few patients waiting in anticipation for the arrival of our dental team.



Both Carl Foster and Charles Walling arrived at the airport in El Rosario around 1045. We took two vans up the hill to bring the providers down along with the new countertop. Richard Johnson and his son, Tyler, along with Jake Simkins as interpreter, got dental up and running, along with Linda, of course. Carl and Charles got the countertop installed very quickly so as not to interfere with the dental operation.

Gretchen Hull along with Patti were seeing patients in medical. As time became available Patti also started to organize the pharmacy. Bob Smith became busy quickly and ended up producing 10 dental impressions for the day.

Apparently Tim Burris has become our local contractor acquisitions person. Last month it was the shrubbery trimming person and this month it was an interpreter to help out in dental. He hired Amada Roman Escobar for the day, which worked out very well.



Amada Roman Escobar

I took the new van to the Carwash El Popeye since it still had the battle scars from the Jardine's trip in January over very muddy roads.



Before



After

I also topped off the tanks of the two vans we had used for the clinic.

Carl Foster and Charles Walling installed VHF air-band antennas on all three of our vans. This is very handy because by using these antennas with a hand-held radio they give us range enough to talk to an airplane that has crested the mountains inbound to the clinic, not to mention between the vans if needed.



Carl and Charles installing the antennas

We closed the clinic late with the last of us leaving around 1730. Apparently someone had spilled the beans about my birthday being the 13<sup>th</sup>, so for reasons I can't explain, there were several spontaneous eruptions of "Happy Birthday" at the clinic, in the van on the way to the hotel, and in the bar at the hotel.

We decided to eat at Los Jardines and arrived without reservation at 1930 with 9 people. They were very busy, but very accommodating and got us a table right away. However, the wait-staff and kitchen were simply overwhelmed, which made for some slow service. We were able to pass the time with some dancing as we were very near the dance floor in front of the band. When the food arrived it was very good as usual. Remember the birthday thing? Well, Patti had smuggled a cake into Mexico and it was presented to me after dinner. It appears Tim was a coconspirator in this smuggling operation.



**Sunday, Feb 14, 2016**

We left the hotel a little after 9 and took off for Tucson around 1015. Everyone was back by 1300. The weather was very good with a very little headwind.

**El Rosario Vehicle Status:**

Tim Burris sold the Jeep to a women working at Mama's. So what we'll do is have her pay Mama's so she can pay the water and electric bill for the clinic in the coming months.

Both the new Chrysler van and the old (to us) Chrysler van had been repaired. I paid Guillermo for the repairs and his time (\$180). It's great that we can get the vans fixed during our weeks away. Right now all three vans are running well including air conditioning which will be very nice for the hotter months ahead.

| FEBRUARY VEHICLE STATUS SUMMARY |              |                            |         |              |      |            |         |            |           |             |                     |
|---------------------------------|--------------|----------------------------|---------|--------------|------|------------|---------|------------|-----------|-------------|---------------------|
| Vehicle                         | Service Date | Location                   | Mileage | Miles Driven | Fuel | Fuel Added |         | Miles/ Gal | Cost/ Gal | Status      | Discrepancies       |
|                                 |              |                            |         |              |      | Gal        | Cost    |            |           |             |                     |
| Chrysler                        | 2/13/16      | Robertson's Ranch Airstrip | 118,751 | 96           | Full | 5.8        | \$19.34 | 16.5       | \$3.32    | Operational |                     |
| Dodge                           | 1/9/16       | Robertson's Ranch Airstrip | 92,103  |              | Full |            |         |            |           | Operational |                     |
| Chrysler LX                     | 2/13/16      | Robertson's Ranch Airstrip | 118,839 | 163          | Full | 6.5        | \$21.53 | 25.1       | \$3.32    | Operational | Right headlight out |
|                                 |              |                            |         |              |      | 12.3       | \$40.87 |            |           |             |                     |

**Next El Rosario Clinic:**

Friday, Mar 11, 2016 - Sunday, Mar 13, 2016

**Next Board Meeting:**

Monday, February 29, at 6:00 PM, at Fronimo's Greek Café, 3242 E Speedway Blvd

**Actions Prior to or at the Next Clinic:**

| Action Item List                         |             |
|------------------------------------------|-------------|
| Action Item                              | Actionee(s) |
| Oil and filters for the various vans     | Bill Hunt   |
| Change oil in all vehicles               | Bill Hunt   |
| Procedure for Patient Referrals          | Bill Hunt   |
| New right headlight for 2000 Chrysler LX | Bill Hunt   |

*Bill Hunt*

Bill Hunt  
President, Tucson Chapter  
Flying Samaritans Arizona

*Iris Labra*

Iris Labra  
El Rosario Clinic Coordinator  
Flying Samaritans Arizona